

Karine Leblanc

NOT YOUR TYPICAL ENGINEER™



About Karine

Karine Leblanc, sales engineer and leadership expert, helps busy consulting engineers with their HVAC design projects by supporting them with various system ideas and efficient equipment solutions.

Not your typical engineer™, Karine Leblanc is passionate about helping engineers step up their leadership skills by learning how to build lasting relationships, communicate effectively and become an influencer without relying on any title.

Karine Leblanc received her Bachelor's degree in Mechanical engineering from Ecole de Technologie Superieure, an engineering school in Montreal, Canada. She was awarded an honorary medal as part of the 50th anniversary of the University of Quebec for her exceptional contribution to the institution.

Karine has served on the ASHRAE Society Board of Directors from 2014-2017 and became the first female Region X Director Regional Chair since 1959. In 2009-2010, she was at that time the youngest President of the chapter of Southern California which was founded in 1930.

She has received the Louise & Bill Holladay Southern California chapter Distinguished service award, the Region X Director's Cup award, the Regional Award of Merit, and the Distinguished Service Award.



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Speaking Topics

- **EQ is the new IQ: How to use emotional intelligence to become a better person professionally and personally.**

“People will forget what you said and what you did, but they will never forget how you made them feel,
~Maya angelou”

Have you noticed how much society is all about grades; who has the best grades and which school you have been graduating from? But why is it that 70% of people with average IQs are doing better than those with the highest IQs? Why is it that we have managers and CEO that are not performing or that are not liked by their employees?

Emotional intelligence is definitely one of the key elements in improving your leadership skills in life, at work, and within your volunteer organization like ASHRAE.

During the presentation, we will go through the meaning of emotional intelligence, the 4 different skills, and strategies to improve EQ to prove that Emotional intelligence is the key to your success!

- **Everyone Communicates, Few Connects: How to have better relationships, experience less conflict, and increase your influence**

If you can connect with others, your sense of community improves, your ability to create teamwork increases, and your influence skyrockets. People who connect with others have better relationships, experience less conflict, and get more things done than those who cannot connect

Anyone can learn how to make every communication an opportunity for a powerful connection. The ability to connect with others is a major determining factor in reaching your full potential and success is related to your ability to connect. I will share some principles and Practices to develop the crucial skill of connecting.



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Speaking Topics

- **Leadership Lessons: How to become the best leader that everyone wants to work with**

People quit people, not jobs! Everything rises and falls on leadership –John Maxwell

Good leadership always makes a difference. It can turn organizations around and positively impact the lives of thousands. Learning more about leadership will make a difference in you, and you will make a difference in the lives of others.

We venerate great leaders, and we have the tendency to assume their accomplishments came about regardless of the assistance they received from others. The truth, however, is that no leader would be great without the support and help of teammates. As a leader, you will never get ahead until your people are behind you.

- **Growth doesn't just happen: How personal growth can help you become a more successful and accomplished person.**

Are you being intentional about your growth? Are you putting the work to be the best version of yourself? We are all born with incredible potential and personal development is the tool to reach it. The truth is that most people won't work on themselves because we are all driven by results and self-growth takes time.

It requires personal growth to discover your purpose, become a better human being, advance your career, be a better spouse/parent, reach your financial goals and enrich your soul. Are you putting the work to be the best version of yourself?

I will help you understand how personal growth works and help you become a more successful and accomplished person.



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