



Engineer | Speaker | Trainer | Coach | Author



KEYNOTE PROPOSAL

"The Power of EQ": Bridging the Gap Between Technical Brilliance and Human Connections

ABSTRACT

For leaders in the HVAC industry, the challenge of building robust teams and nurturing client relationships often poses a stumbling block.

In today's technical world, possessing technical skills alone is no longer enough. To truly thrive, we must also cultivate our human skills—those qualities that connect us to our humanity, define our personalities, and enable us to communicate and interact effectively with others.

By developing emotional intelligence, you will transition from being task-focused managers to empathetic and inspiring leaders. This transformation will not only improve team performance and project outcomes but also create a positive and thriving work environment, leading your organization toward greater success and growth.



LEARNING OBJECTIVES

1. Learn the 5 myths about emotional intelligence
2. How can you prove the ROI of emotional intelligence
3. Learn actionable strategies to improve EQ and watch your team & profit grow
4. What is the most important EQ skill in the HVAC industry (nothing can improve without it)

TESTIMONIAL

"As I am a person who is currently managing a team with 17 people, it was really helpful in understanding what I must improve to keep the team working well in order to achieve our goals."

- Duarte Roriz, EngineeringTeam Manager

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